Registered office: Ashoka Chambers, Rasala Marg, Ahmedabad 380006, Gujarat, India

Unaudited financial results for the quarter ended September 30, 2010

| Particulars |  | Three months ended on |  | Six months ended on |  | Year ended onMarch 31, 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | September 30, 2010 | September 30, 2009 | September 30, 2010 | September 30, 2009 |  |
|  |  | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | Net sales \| income from operations: |  |  |  |  |  |
|  | Gross sales | 41,135 | 28,516 | 75,916 | 55,782 | 122,596 |
|  | Less: Excise duty | 2,368 | 1,108 | 4,501 | 2,259 | 5,784 |
|  | Net sales | 38,767 | 27,408 | 71,415 | 53,523 | 116,812 |
|  | Other operating income | 822 | 770 | 1,451 | 1,044 | 3,021 |
|  | Total net sales \| income from operations | 39,589 | 28,178 | 72,866 | 54,567 | 119,833 |
| 2 | Expenditure: |  |  |  |  |  |
|  | a (Increase) \| decrease in stock in trade and work in | $(1,437)$ | $(1,715)$ | $(3,514)$ | (515) | $(2,255)$ |
|  | b Consumption of raw materials | 23,268 | 17,196 | 43,898 | 30,496 | 66,212 |
|  | c Purchase of traded goods | 486 | 129 | 1,033 | 202 | 1,720 |
|  | d Employees cost | 2,629 | 2,381 | 5,031 | 4,587 | 10,322 |
|  | e Power, fuel and water | 3,728 | 2,754 | 6,677 | 5,380 | 11,252 |
|  | f Manufacturing expenses | 2,067 | 691 | 3,945 | 2,298 | 6,933 |
|  | g Depreciation and amortisation | 933 | 816 | 1,910 | 1,795 | 3,730 |
|  | h Other expenditure | 3,192 | 2,037 | 6,097 | 4,184 | 11,016 |
|  | Total | 34,866 | 24,289 | $\mathbf{6 5 , 0 7 7}$ | 48,427 | 108,930 |
| 3 | Profit from operations before other income, interest and exceptional items (1-2) | 4,723 | 3,889 | 7,789 | 6,140 | 10,903 |
| 4 | Other income | 69 | 476 | 354 | 524 | 535 |
| 5 | Profit before interest and exceptional items (3+4) | 4,792 | 4,365 | 8,143 | 6,664 | 11,438 |
| 6 | Interest expenses | 583 | 606 | 1,185 | 1,363 | 2,556 |
| 7 | Profit after interest but before exchange rate difference and exceptional items (5-6) | 4,209 | 3,759 | 6,958 | 5,301 | 8,882 |
| 8 | Exchange rate difference: Profit \| ( Loss) | 62 | (260) | (587) | (255) | (907) |
| 9 | Profit after interest and exchange rate difference but before exceptional items(7+8) | 4,271 | 3,499 | 6,371 | 5,046 | 7,975 |
| 10 | Exceptional items |  |  |  |  |  |
|  | Gain on settlement of long term export advance | - | - | 820 | - | - |
| 11 | Profit from ordinary activities before tax (9+10) | 4,271 | 3,499 | 7,191 | 5,046 | 7,975 |
| 12 | Tax expense: |  |  |  |  |  |
|  | a) Current tax | 1,382 | 1,031 | 2,380 | 1,419 | 2,210 |
|  | b) Deferred tax | (59) | 24 | (137) | (43) | 486 |
|  | Total tax (a+b) | 1,323 | 1,055 | 2,243 | 1,376 | 2,696 |
| 13 | Net Profit from ordinary activities after tax (11-12) | 2,948 | 2,444 | 4,948 | 3,670 | 5,279 |
| 14 | Tax adjustment in respect of earlier year | - | - | - | - | 402 |
| 15 | Net Profit for the period (13+14) | 2,948 | 2,444 | 4,948 | 3,670 | 5,681 |
| 16 | Paid-up equity share capital (face value Rs 10 per share) | 2,966 | 2,966 | 2,966 | 2,966 | 2,966 |
| 17 | Reserves excluding revaluation reserves |  |  |  |  | 344 |
| 18 | Earnings per share (EPS) |  |  |  |  |  |
|  | Basic and diluted EPS (Rs per share) | 9.94 | 8.24 | 16.68 | 12.38 | 19.15 |
| 19 | Public shareholding: |  |  |  |  |  |
|  | Number of shares | 16,908,338 | 17,718,645 | 16,908,338 | 17,718,645 | 17,228,218 |
|  | Percentage of shareholding | 57.00\% | 59.74\% | 57.00\% | 59.74\% | 58.08\% |
| 20 | Promoters and promoter group: |  |  |  |  |  |
|  | Shareholding: |  |  |  |  |  |
|  | a) Pledged \|encumbered: |  |  |  |  |  |
|  | Number of shares | 146,000 | 3,058,900 | 146,000 | 3,058,900 | 2,994,000 |
|  | Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 1.15\% | 25.61\% | 1.15\% | 25.61\% | 24.08\% |
|  | Percentage of shares (as a \% of the total share capital of the company) | 0.49\% | 10.31\% | 0.49\% | 10.31\% | 10.09\% |
|  | b) Non-encumbered: |  |  |  |  |  |
|  | Number of shares | 12,607,395 | 8,884,188 | 12,607,395 | 8,884,188 | 9,439,515 |
|  | Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 98.85\% | 74.38\% | 98.85\% | 74.38\% | 75.92\% |
|  | Percentage of shares (as a \% of the total share capital of the company) | 42.51\% | 29.95\% | 42.51\% | 29.95\% | 31.83\% |

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Registered office: Ashoka Chambers, Rasala Marg, Ahmedabad 380006, Gujarat, India

Unaudited financial results for the quarter ended September 30, 2010

Unaudited standalone statement of Assets and Liabilities

| Particulars | As on (Rs lacs) |  |
| :---: | :---: | :---: |
| Shareholders funds | September 30, 2010 | September 30, 2009 |
|  |  |  |
| a Capital | 2,967 | 2,967 |
| b Reserve and surplus | 50,774 | 43,130 |
| Loan funds | 33,586 | 33,888 |
| Deferred tax liabilities (Net) | 2,120 | 1,729 |
| Total | 89,447 | 81,714 |
| Fixed assets | 41,621 | 43,426 |
| Investments | 6,502 | 6,513 |
| Current assets, loans and advances |  |  |
| a Inventories | 26,439 | 22,367 |
| b Sundry debtors | 31,408 | 25,892 |
| c Cash and bank balances | 1,042 | 1,348 |
| d Other current assets | - | - |
| e Loans and advances | 14,790 | 12,351 |
| Less: Current liabilities and provisions |  |  |
| a Liabilities | 29,200 | 24,526 |
| b Provisions | 3,155 | 5,657 |
| Total | 89,447 | 81,714 |
|  |  |  |

## Notes:

1 The above results were reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on October 29 , 2010.
2 The Statutory Auditors have carried out a limited review of the above financial results.
3 Figures in the previous periods have been regrouped \| re-stated wherever necessary.
4 Number of investor complaints for the quarter ended September 30, 2010 : Opening - Nil, Received - 2, Disposed off - 2 and Balance - Nil.

Registered office: Ashoka Chambers, Rasala Marg, Ahmedabad 380006 Gujarat, India

Segment revenue, results and Capital employed

| Particulars |  | Three months ended on |  | Six months ended on |  | Year ended on <br> March 31, 2010 <br> Audited |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { September 30, } 2010 \\ \hline \text { Unaudited } \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } 2009 \\ \hline \text { Unaudited } \end{gathered}$ | September 30, 2010Unaudited | $\begin{gathered} \text { September 30, } 2009 \\ \hline \text { Unaudited } \end{gathered}$ |  |
|  |  |  |  |  |  |  |
| 1 | Segment revenue: |  |  |  |  |  |
|  | Colors | 8,989 | 7,742 | 16,952 | 14,583 | 30,152 |
|  | Speciality \& Other chemicals | 32,596 | 21,178 | 59,760 | 41,837 | 93,710 |
|  | Total | 41,585 | 28,920 | 76,712 | 56,420 | 123,862 |
|  | Less: |  |  |  |  |  |
|  | Inter segment revenue | 450 | 404 | 796 | 638 | 1,266 |
|  |  |  |  |  |  |  |
|  | Sales | 41,135 | 28,516 | 75,916 | 55,782 | 122,596 |
|  |  |  |  |  |  |  |
| 2 | Segment results: |  |  |  |  |  |
|  | Profit before interest and tax: |  |  |  |  |  |
|  | Colors | 412 | 362 | 828 | 355 | 485 |
|  | Speciality \& Other chemicals | 4,624 | 3,767 | 7,570 | 6,470 | 11,215 |
|  |  |  |  |  |  |  |
|  | Total | 5,036 | 4,129 | 8,398 | 6,825 | 11,700 |
|  | Less: |  |  |  |  |  |
|  | Interest | 583 | 606 | 1,185 | 1,363 | 2,556 |
|  | Other unallocable expenditure | 464 | 386 | 820 | 868 | 1,737 |
|  | Add: |  |  |  |  |  |
|  | Exchange rate difference - Gain \| (Loss) | 62 | (260) | (587) | (255) | (907) |
|  | Unallocable income | 220 | 622 | 1,385 | 707 | 1,475 |
|  |  |  |  |  |  |  |
|  | Total Profit before tax | 4,271 | 3,499 | 7,191 | 5,046 | 7,975 |
|  |  |  |  |  |  |  |
| 3 | Capital employed: |  |  |  |  |  |
|  | (Segment assets - Segment liabilities) |  |  |  |  |  |
|  | Colors | 17,826 | 14,004 | 17,826 | 14,004 | 15,645 |
|  | Speciality \& Other chemicals | 54,412 | 53,318 | 54,412 | 53,318 | 47,796 |
|  | Unallocable | 15,089 | 12,663 | 15,089 | 12,663 | 14,498 |
|  |  |  |  |  |  |  |
|  | Total | 87,327 | 79,985 | 87,327 | 79,985 | 77,939 |

For Atul Ltd

## Mumbai

October 29, 2010
Sunil S Lalbhai
www.atul.co.in

## Chairman \& Managing Director

